



UNLOCK NEW REVENUE STREAMS WITH ACESSEXPRESS: A PARTNERSHIP PROPOSAL

Granite Telecommunications is excited to offer our partners the power of AccessExpress to your members. This collaboration will provide our partners with exclusive access to AccessExpress's industry-leading telecommunications solutions, designed to streamline connectivity for businesses across locations and enhance operational efficiency.

Benefits.

NEW REVENUE STREAM

By offering Granite AccessExpress to our partner's tenants, you can create a new and consistent revenue stream through a profit-sharing model. Every tenant that signs up for the service directly contributes to your financial growth.

ENHANCED TENANT SATISFACTION

Granite AccessExpress platform allows users to create curated solutions for their networks by browsing products and build and save custom offerings that address their business needs. This enhances tenant satisfaction and loyalty, leading to higher retention rates.

COMPETITIVE ADVANTAGE

By integrating Granite AccessExpress, you can position yourself as a leader in offering cutting-edge connectivity solutions to tenants, giving you a competitive edge in attracting and retaining tenants.

STREAMLINED CONNECTIVITY MANAGEMENT

Granite AccessExpress simplifies the process of managing multiple internet serviceability, pricing, and service level agreements in real-time through direct API integration with underlying carriers. You can offer your tenants this service to reduce complexity and ensure efficiency.



**This is an average, actual days may be greater or less depending on the specific services ordered.*

Granite 360 ACCESSExpress

ACCESSExpress TECH NOC BT

Access Services - Broadband

\$110 /MONTH

Broadband Service is a high-speed, high-capacity transmission service that connects businesses to the Internet. Broadband technology can support a wide range of frequencies; it is used to transmit data, voice, and video over long distances simultaneously.

- 24/7 Customer Support
- Consolidated Billing
- Free Project Management
- Online portal for order tracking

Available Carriers: Comcast, Frontier

Contract Term: 3 Year

Available Speeds: 100 Mbps, 200 Mbps, 400 Mbps, 800 Mbps, 1 Gbps, 2 Gbps

\$110 /MONTH with 3-year contract term

Service Level Agreement

- Add edgeboot
- Add Managed Network Services
- Add Router

Add to Quote