

**Event Hashtags: #TCNWorldwide #TCNCalgary2024 | Please tag @TCNWorldwide on your social media posts.**

## SUNDAY, SEPTEMBER 22<sup>ND</sup>

Arrivals

6:00 pm – 8:30 pm Opening Reception Calgary Tower Sky 360

## MONDAY, SEPTEMBER 23<sup>RD</sup>

8:00 am – 9:00 am Breakfast in Hotel and Registration Kensington CD

9:00 am – 9:45 am Speed Meeting: Rev up your networking game! Sunalta  
*This innovative conference session puts a turbocharged twist on traditional networking.*

9:45 am – 10:15 am Welcome and Opening Remarks/Introductions Acadia AB

10:15 am – 11:15 am Peak Performance: From Surviving to Thriving Acadia AB  
*Keynote Speaker: Jessica Janzen, Professional Speaker, Coach, Author, & Philanthropist*

11:15 am – 12:15 pm How to Build a Winning Team Acadia AB  
*Panelists: Lieutenant-Colonel Andrew Beauchamp – Canadian Armed Forces; Tara McCool – Chief Culture Officer, Foundation Automotive Corp; Jay McNeil – President Calgary Stampeders & Alternate CFL Governor*

12:15 pm – 1:15 pm Networking Lunch Kensington CD

1:15 pm – 2:45 pm Convergence: The Use of Tech as an Enhancement to Relationship Selling Acadia AB  
*Tim Rios, Chief Learning Officer, The Lipsey Company*

2:45pm – 3:15 pm Afternoon Break/Networking/Return Calls, etc.

3:15 pm – 5:00 pm Principal Breakout: Kensington AB  
*TCN Update, Board Elections*

3:15 pm – 5:00 pm Agent Breakout: The Key Elements of Relationship Selling and Productivity Tech Acadia AB  
*Tim Rios, Chief Learning Officer, The Lipsey Company*

Evening *Barclay Street hosting Meet & Greet at “The Office” showcasing TCN Worldwide Real Estate’s Global reach*

## TUESDAY, SEPTEMBER 24<sup>TH</sup>

8:00 am – 9:00 am Breakfast in Hotel Kensington CD

9:00 am – 10:15 am The Impact of AI on Brokerage Acadia AB  
*Vince Fung, Founder and CEO of Expera Information Technology Inc.*

10:15 am – 10:30 am Break

10:30 am – 11:30 am 2025 Economic Outlook Acadia AB  
*Ben Haythornthwaite, MRICS, Director of Market Analytics, CoStar Group*

11:30 am – 12:30 pm Networking Lunch Kensington CD

12:30 pm – 2:00 pm Open Discussion and Award Presentations Acadia AB  
*The NAR Lawsuit – Are Commissions Under Assault?  
 Supply Chain Disruptions*

2:00 pm – 5:00 pm Calgary Outing – Downtown Walking Tour

Evening *Eat, Drink, and Play at National on 10th*

## WEDNESDAY, SEPTEMBER 25<sup>TH</sup>

8:00 am – 9:00 am Breakfast in Hotel Kensington CD

9:00 am – 10:15 am Navigating the Future: Return to Office & Commercial-to-Residential Conversions Acadia AB  
*Panelists: Scott Hutcheson MS., BS., ICD.D – Executive Chair of Aspen Properties;  
 Iain McCorkindale – Managing Director of M3 Development Ltd.; Maxim Olshevsky – CEO of Astra Group*

10:15 am – 10:30 am Break

10:30 am – 11:30 am 2024/2025 Financing – Impact on Owners’ Values and Financing/Lease Rates Acadia AB

11:30 am – 12:00 pm Conference Wrap Up Acadia AB

### EVENT SPONSORS:



CoStar™



LoopNet™



buildout

