## 2024 TCN Worldwide Fall Conference

September 22-25, 2024

Calgary Marriott Downtown

SUNDAY, SEPTEMBER 22<sup>ND</sup>

STATE SERVICES

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	Arrivals	
6:30 pm – 8:30 pm	Opening Reception C	algary Tower Sky 360
Monday, September 23 <sup>rd</sup>		
8:00 am – 9:00 am	Breakfast in Hotel and Registration	
9:00 am – 9:45 am	Speed Meeting: Rev up your networking game!	Sunalta
	This innovative conference session puts a turbocharged twist on traditional netw	orking.
9:45 am – 10:15 am	Welcome and Opening Remarks/Introductions	Acadia AB
10:15 am - 11:15 am	Peak Performance: From Surviving to Thriving	Acadia AB
	Keynote Speaker: Jessica Janzen, Professional Speaker, Coach, Author, & Ph	onal Speaker, Coach, Author, & Philanthropist
11:15 am – 12:00 pm	Panel: How to Build a Winning Team	Acadia AB
12:00 pm – 1:00 pm	Networking Lunch	Kensington CD
1:00 pm – 2:30 pm	Convergence: The Use of Tech as an Enhancement to Relationship Selling	Acadia AB
	Tim Rios, Chief Learning Officer, The Lipsey Company	
2:30 pm – 3:00 pm	Afternoon Break/Networking/Return Calls, etc.	
3:00 pm – 5:00 pm	Principal Breakout:	Acadia AB
	TCN Update, Board Elections	
3:00 pm – 5:00 pm	Agent Breakout:	Kensington AB
	The Key Elements of Relationship Selling and Productivity Tech	
	Tim Rios, Chief Learning Officer, The Lipsey Company	
Evening	<i>Evening "on your own"</i> Reservations available at area restaurants for small group sizes.	
TUESDAY, SEPTEMBER 24 <sup>™</sup>		
8:00 am – 9:00 am	Breakfast in Hotel	Kensington CD
9:00 am – 10:15 am	The Impact of AI on Brokerage	Acadia AB
10:15 am – 10:30 am	Break	
10:30 am – 11:30 am	2025 Economic Outlook	Acadia AB
11:30 am – 12:30 pm	Networking Lunch	Kensington CD
12:30 pm – 2:00 pm	Open Discussion	Acadia AB
	The NAR Lawsuit – Are Commissions Under Assault?	
	Supply Chain Disruptions	
2:00 pm – 5:00 pm	Calgary Outing – Downtown Walking Tour	
Evening	Eat, Drink, and Play at National on 10th	
WEDNESDAY, SEPTEMBER 2	5™	
8:00 am – 9:30 am	Stampede Breakfast: Bring your boots and your appetite as	
	we serve up a stampede style breakfast in downtown Calgary!	
9:30 am – 10:30 am	Panel: What are the Options When "Back to the Office" Backfires?	Acadia AB
10:30 am – 10:45 am	Break	
10:45 am – 11:30 am	2024/2025 Financing – Impact on Owners' Values	Acadia AB
	and Financing/Lease Rates	
11:30 am – 12:00 pm	Conference Wrap Up	Acadia AB
EVENT SPONSORS:		



