



Commercial *focus*

2019 QUARTER 1

Across all property types and service groups, TCN Worldwide's 5,000+ brokers and salespeople have a well-earned reputation for independent thinking and cooperative problem solving in more than 200 markets worldwide.

TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$58.6 billion in annual transactions, TCN Worldwide ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 5,000 commercial real estate professionals serving more than 200 primary and secondary markets worldwide.

Top Ten TCN Worldwide Deals

1. **\$49,750,000 | 241,596 SF | Industrial Sale** – Jon Mook and Casey Stuart at Barclay Street Real Estate/TCN Worldwide in Calgary represented both parties.
2. **\$29,550,000 | 256,564 SF | Industrial Sale** – Ronald S. Kassan, Arthur Minassian and Garrett Houghton at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the seller, Allegretti & Co.
3. **\$27,000,000 | Sale** – Tony Dorn at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the seller, 9000 Venice Partners.
4. **\$19,500,000 | 380,000 SF | Medical Sale** – Girma Moaning at Price Edwards & Company/TCN Worldwide in Oklahoma City represented both the buyer and seller, Safari Hospitality and Gellenbeck Construction.
5. **\$18,000,000 | 75.88 Acres | Land Sale** – Doyle Toups and Zack Taylor at Moody Rambin/TCN Worldwide in Houston represented the buyer, Sens Road Industrial LLC.
6. **\$13,000,000 | 109,280 SF | Hi-Tech Sale** – Gary Stephens, Paul Hoge, and Kris Pawlowski at Signature Associates/TCN Worldwide in Detroit represented the seller and the buyer, Spirit Master Funding IV, LLC and Webasto Roof Systems.
7. **\$11,025,000 | 49,543 SF | Industrial Sale** – Ronald S. Kassan, Arthur Minassian and Garrett Houghton at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the buyer, Allegretti & Co.
8. **\$9,942,134 | 9.9 Acres | Land Sale** – Bob Gulley at Moody Rambin/TCN Worldwide in Houston represented the buyer, REHCO Clear Lake.
9. **\$9,512,266 | Sale** – Tony Dorn at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the seller, TREC Centennial.
10. **\$9,454,714 | 21,005 SF | Office Lease** – Dean Heck at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented both parties.

Top Five TCN Worldwide Office Deals

1. **\$9,454,714 | 21,005 SF | Office Lease** – Dean Heck at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the landlord and the new tenant.
2. **\$8,856,948 | 92,346.00 SF | Office Sale** – Matthew Otte and John McGee at Whitebox Real Estate/TCN Worldwide in Dallas represented the seller, Sojourn.
3. **\$8,750,000 | 65,731 SF | Office Sale** – Jon Rosenberg, Keri Davies, Jason Reddington, and Matt Leonard at Levrose Real Estate/TCN Worldwide in Phoenix represented both the buyer and the seller.
4. **\$6,325,000 | 42,284 SF | Office Sale** – Michael Shor and Kathy Killion at Long & Foster Commercial/TCN Worldwide in Vienna, VA represented the seller, BPC IV Associates LLP.
5. **\$5,723,000 | 11,673 SF | Office Lease** – Justin Kessler and Ben Azulay at Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, Dialysis Clinic, Inc.

Top Five TCN Worldwide Retail Deals

1. **\$5,120,000 | 10,375 SF | Retail Sale** – Mort Rothman with Starboard Commercial/TCN Worldwide in San Francisco represented the buyer, ARES Commercial Properties.
2. **\$4,150,000 | 18,500 SF | Retail Mixed Use Sale** – Susan Jordan and Priscilla Wilder at Starboard Commercial/TCN Worldwide in San Francisco represented the seller, 5440 Telegraph, LLC.
3. **\$4,000,000 | 8,000 SF | Retail Sale** – Mort Rothman with Starboard Commercial/TCN Worldwide in San Francisco represented the buyer, ARES Commercial Properties.
4. **\$3,525,000 | 17,500 SF | Retail Sale** – Sitar Realty Company/TCN Worldwide in Northern New Jersey represented both parties. Bill Sitar Jr. and Brian Murphy represented the seller of the building and Giorgio Vasilis represented the buyer and the new landlord.
5. **\$3,200,000 | 5,727 SF | Retail Sale** – Bruce Baja at Signature Associates/TCN Worldwide in Detroit represented the buyer, University Development Partners, LLC.

Top Five TCN Worldwide Industrial Deals

1. **\$49,750,000 | 241,596 SF | Industrial Sale** – Jon Mook and Casey Stuart at Barclay Street Real Estate/TCN Worldwide in Calgary represented both parties.
2. **\$29,550,000 | 256,564 SF | Industrial Sale** – Ronald S. Kassan, Arthur Minassian and Garrett Houghton at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the seller, Allegretti & Co.
3. **\$11,025,000 | 49,543 SF | Industrial Sale** – Ronald S. Kassan, Arthur Minassian and Garrett Houghton at Beitler Commercial Realty Services/TCN Worldwide in Los Angeles represented the buyer, Allegretti & Co.
4. **\$9,100,000 | 170,040 SF | Industrial Sale** – Jim Autenreith at Moody Rambin/TCN Worldwide in Houston represented the seller, Ivest, LP.
5. **\$9,100,000 | 15,500 SF | Industrial Mixed Use Sale** – Craig Hansson and Alex Fee at Starboard Commercial/TCN Worldwide in San Francisco represented the buyer, Robert Theodore.