



Commercial *focus*

2018 QUARTER 4

Across all property types and service groups, TCN Worldwide's 5,000+ brokers and salespeople have a well-earned reputation for independent thinking and cooperative problem solving in more than 200 markets worldwide.

TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$58.6 billion in annual transactions, TCN Worldwide ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 5,000 commercial real estate professionals serving more than 200 primary and secondary markets worldwide.

Top Ten TCN Worldwide Deals

- 1. \$29,500,000 | 256,202 SF | Industrial Sale** – Ronald Kassan, Dustin Tondreau, Arthur Minassian, and Garret Houghton at Beitler Commercial/TCN Worldwide in Los Angeles represented both parties, Rexford Industrial (Buyer) and Allegretti & Company (Seller).
- 2. \$22,500,000 | Parking Garage Sale** – Ford Price of Price Edwards & Company/TCN Worldwide in Oklahoma City represented the sellers, Continental Resources and BancFirst.
- 3. \$19,950,000 | 95,546 SF | Self Storage Sale** – Pam Arms at Mid-Atlantic Commercial/TCN Worldwide in Yorktown, VA represented the buyer, Prime Group Holdings.
- 4. \$17,000,000 | 285,924 SF | Industrial Sale** – James Autenreith at Moody Rambin/TCN Worldwide in Houston represented both the buyer and seller.
- 5. \$16,360,000 | Land Assemblage** – Michael Cheney and Willie Ellington at Richard Bowers & Co./TCN Worldwide in Atlanta represented the sellers' side, consisting of 119 separate sellers, to complete this transaction.
- 6. \$15,250,000 | 117,332 SF | Office Sale** – Todd VanDomelen, Tim Mitchell, and Tim Pfeiffer at Norris & Stevens, Inc. /TCN Worldwide in Portland represented the seller, Stonemill Business Park, LLC.
- 7. \$12,101,765 | 124,450 SF | Office Lease** – Greg Nesting and Gabe Schnitzer at Norris & Stevens, Inc. /TCN Worldwide in Portland represented the tenant, Rockwell Collins, Inc.
- 8. \$11,750,000 | 59,886 SF | Office Lease** – Craig Tucker at Price Edwards & Company/TCN Worldwide in Oklahoma City represented the tenant, Ackerman McQueen.
- 9. \$11,000,000 | 27,000 SF | Industrial Bldg/Land Sale** – Ed Wabick and Terry Lynch at PW Commercial/TCN Worldwide in Chicago represented the seller, Wabash Avenue Properties.
- 10. \$9,857,142 | 33,000 SF | Retail Sale** – Barry Silver of The Silver Group with Beitler Commercial/TCN Worldwide represented the buyer and seller. 24 Hour Fitness long term lease.

Top Five TCN Worldwide Office Deals

1. **\$15,250,000 | 117,332 SF | Office Sale** – Todd VanDomelen, Tim Mitchell, and Tim Pfeiffer at Norris & Stevens, Inc. /TCN Worldwide in Portland represented the seller, Stonemill Business Park, LLC.
2. **\$12,101,765 | 124,450 SF | Office Lease** – Greg Nesting and Gabe Schnitzer at Norris & Stevens, Inc. /TCN Worldwide in Portland represented the tenant, Rockwell Collins, Inc.
3. **\$11,750,000 | 59,886 SF | Office Lease** – Craig Tucker at Price Edwards & Company/TCN Worldwide in Oklahoma City represented the tenant, Ackerman McQueen.
4. **\$7,938,000 | 22,000 SF | Office Lease** – Steve Wray at Carolina One Commercial/TCN Worldwide in Charleston represented the tenant, JW Aluminum.
5. **\$6,637,130 | 50,224 SF | Office Lease** – Jason Grace and Tom Posavec at Landmark Commercial/TCN Worldwide in Harrisburg represented Mountaineer Properties, LLC (Landlord) and Transcore, LP (Tenant) respectively.

Top Five TCN Worldwide Retail Deals

1. **\$9,857,142 | 33,000 SF | Retail Sale** – Barry Silver of The Silver Group with Beitler Commercial/TCN Worldwide represented the buyer and seller. 24 Hour Fitness long term lease.
2. **\$2,772,000 | 3,000 SF | Retail Lease** – Greg Vanlerberghe at Levrose Real Estate/TCN Worldwide in Phoenix represented the tenant, Farmer Boys Food, Inc.
3. **\$2,720,000 | 9,000 SF | Retail Sale** – Danielle Davis at Levrose Real Estate/TCN Worldwide in Phoenix represented both the buyer and seller.
4. **\$2,330,000 | 58,370 SF | Retail Sale** – Todd VanDomelen at Norris & Stevens, Inc./TCN Worldwide in Portland represented the buyer, 2275 W Burnside, LLC.
5. **\$2,300,000 | 10,585 SF | Retail Sale** – Gregg Waller at Long & Foster Commercial Division/TCN Worldwide in Vienna, VA represented the buyer, The Springs Inc.

Top Five TCN Worldwide Industrial Deals

1. **\$29,500,000 | 256,202 SF | Industrial Sale** – Ronald Kassan, Dustin Tondreau, Arthur Minassian, & Garret Houghton at Beitler Commercial/TCN Worldwide in Los Angeles represented both parties, Rexford Industrial (Buyer) and Allegretti & Company (Seller).
2. **\$22,500,000 | Parking Garage Sale** – Ford Price of Price Edwards & Company/TCN Worldwide in Oklahoma City represented the sellers, Continental Resources and BancFirst.
3. **\$19,950,000 | 95,546 SF | Self Storage Sale** – Pam Arms at Mid-Atlantic Commercial/TCN Worldwide in Yorktown, VA represented the buyer, Prime Group Holdings.
4. **\$17,000,000 | 285,924 SF | Industrial Sale** – James Autenreith at Moody Rabin/TCN Worldwide in Houston represented both the buyer and seller.
5. **\$11,000,000 | 27,000 SF | Industrial Bldg/Land Sale** – Ed Wabick and Terry Lynch at PW Commercial/TCN Worldwide in Chicago represented the seller, Wabash Avenue Properties.