

Commercial *focus*

Across all property types and service groups, TCN Worldwide's 5,000+ brokers and salespeople have a well-earned reputation for independent thinking and cooperative problem solving in more than 200 markets worldwide.

2017 QUARTER 4

TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$58.6 billion in annual transactions, TCN Worldwide ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 5,000 commercial real estate professionals serving more than 200 primary and secondary markets worldwide.

Top Ten TCN Worldwide Deals

1. **\$124,464,308 | 673,558 SF | Industrial/Self-Storage Sale** – William Sitar Jr. of Sitar Realty Company/TCN Worldwide in New Jersey represented Prime Group Acquisitions, LLC in the purchase of 6,272 self-storage units across 14 locations in the Northeast.
2. **\$19,864,000 | 9 Acres | Land Sale** – Ed Wabick at PW Commercial Real Estate/TCN Worldwide in Chicago represented the seller, Vega Properties.
3. **\$15,200,000 | 146,085 SF | Office Lease** – Ben Azulay of Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, GrubHub Holdings Inc., at 111 W Washington Street, Chicago, IL.
4. **\$8,521,461 | 161,000 SF | Industrial Sublease** – Jeff Blake at PW Commercial Real Estate/TCN Worldwide in Chicago represented the tenant, M & R Printing.
5. **\$8,400,000 | 12 Acres | Land Sale** – Ed Wabick at PW Commercial Real Estate/TCN Worldwide in Chicago represented the seller, Anthony Marano Co.
6. **\$7,175,840 | 30,100 SF | Office Lease** – Tom Posavec & Roy Brenner at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the landlord, Belco Community Credit Union.
7. **\$7,000,000 | 28,700 SF | Office Sale** – Sitar Realty Company/TCN Worldwide in New Jersey represented both parties with Helena Loelius & Giorgio Vasilis representing the seller, JC Real Estate, LLC, and Robert JanTausch representing the buyer, 2310 Route 34 LLC.
8. **\$6,900,000 | 105,920 SF | Retail Sale** – Paul Ravencraft, Phillip Mazaheri, CCIM, & George Williams at Price Edwards & Co./TCN Worldwide in Oklahoma City represented the seller & buyer of Brady's Plaza Shopping Center.
9. **\$5,800,000 | 15,720 SF | Office Lease** – Ben Azulay & Justin Kessler at Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, Foley & Mansfield, at 70 W Madison Street, Chicago, IL.
10. **\$5,727,957 | 127,800 SF | Industrial Lease** – Denise Chaimovitz at PW Commercial Real Estate/TCN Worldwide in Chicago represented the tenant, Plasticade.

Top Five TCN Worldwide Office Deals

1. **\$15,200,000 | 146,085 SF | Office Lease** – Ben Azulay of Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, GrubHub Holdings Inc., at 111 W Washington Street, Chicago, IL.
2. **\$7,175,840 | 30,100 SF | Office Lease** – Tom Posavec & Roy Brenner at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the landlord, Belco Community Credit Union.
3. **\$7,000,000 | 28,700 SF | Office Sale** – Sitar Realty Company/TCN Worldwide in New Jersey represented both parties with Helena Loelius & Giorgio Vasilis representing the seller, JC Real Estate, LLC, and Robert JanTausch representing the buyer, 2310 Route 34 LLC.
4. **\$5,800,000 | 15,720 SF | Office Lease** – Ben Azulay & Justin Kessler at Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, Foley & Mansfield, at 70 W Madison Street, Chicago, IL.
5. **\$4,400,000 | 14,003 SF | Office Lease** – Matt Alexander at Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, Deutsch Levy & Engel.

Top Five TCN Worldwide Retail Deals

1. **\$6,900,000 | 105,920 SF | Retail Sale** – Paul Ravencraft, Phillip Mazaheri, CCIM, & George Williams at Price Edwards & Co./TCN Worldwide in Oklahoma City represented the seller & buyer of Brady's Plaza Shopping Center.
2. **\$2,300,000 | 52,059 SF | Retail Lease** – Matt Alexander & John Skalla at Bradford Allen Realty Services/TCN Worldwide in Chicago represented the tenant, Vapiano, at 222 W Riverside Plaza, Chicago, IL.
3. **\$2,000,000 | 13,136 SF | Retail Sale** – Paul Ravencraft, Phillip Mazaheri, CCIM, George Williams at Price Edwards & Co./TCN Worldwide in Oklahoma City represented the buyer & seller.
4. **\$1,100,000 | 14,159 SF | Retail Sale** – Unique Properties/TCN Worldwide in Denver represented both parties with Steve Miller, Phil Yeddis, and Alex Segalas representing the seller, Landie Family LLP, and Alfonso Avila representing the buyer, JONI, LLC.
5. **\$590,000.00 | 8,880 SF | Retail Sale** – Drew Bobincheck at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the buyer, Gallatin DG LLC.

Top Five TCN Worldwide Industrial Deals

1. **\$124,464,308 | 673,558 SF | Industrial/Self-Storage Sale** – William Sitar Jr. of Sitar Realty Company/TCN Worldwide in New Jersey represented Prime Group Acquisitions, LLC in the purchase of 6,272 self-storage units across 14 locations in the Northeast.
2. **\$8,521,461 | 161,000 SF | Industrial Sublease** – Jeff Blake at PW Commercial Real Estate/TCN Worldwide in Chicago represented the tenant, M & R Printing.
3. **\$5,727,957 | 127,800 SF | Industrial Lease** – Denise Chaimovitz at PW Commercial Real Estate/TCN Worldwide in Chicago represented the tenant, Plasticade.
4. **\$1,193,019 | 40,000 SF | Industrial Lease** – Bob Puckett at Price Edwards & Co./TCN Worldwide in Oklahoma City represented the landlord, Tire Centers LLC.
5. **\$957,756.80 | 40,480 SF | Industrial Lease** – Jason Grace at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the landlord, Heritage Capital Grp.