



Commercial *focus*

2017 QUARTER 3

Across all property types and service groups, TCN Worldwide's 5,000+ brokers and salespeople have a well-earned reputation for independent thinking and cooperative problem solving in more than 200 markets worldwide.

TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$58.6 billion in annual transactions, TCN Worldwide ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 5,000 commercial real estate professionals serving more than 200 primary and secondary markets worldwide.

Top Ten TCN Worldwide Deals

1. **\$328,440,000 | 276,000 SF | Office Lease** – Jesse Rubens, Rick Doolittle & James Tamborlane at MHP Real Estate Services/TCN Worldwide in NYC represented MHP Real Estate Services at 180 Maiden Lane in a 20-year lease to NYC's Department of Investigation.
2. **\$35,000,000 | Industrial Sale** – Jon Mook and Casey Stuart at Barclay Street Real Estate/TCN Worldwide in Calgary represented the seller, Enerflex Ltd.
3. **\$12,500,000 | 82,099 SF | Retail Sale** – Trent McCullough at Levrose Real Estate/TCN Worldwide in Phoenix represented the buyer, Deerwood Retail Opportunities Arizona, LLC.
4. **\$12,500,000 | 15,000 SF | Retail Lease** – Esther Zar at MHP Real Estate Services/TCN Worldwide in NYC represented Poster Museum, as the tenant, to secure their first space in Manhattan.
5. **\$9,100,000 | 350,000 SF | Retail/Office Sale** – David Wagner & William Nice at Hanna Commercial/TCN Worldwide in Cleveland represented the seller, JHB Hotel/Mark Dottore, Receiver.
6. **\$8,500,000 | 160 Units | Apartment Sale** – David Dirkschneider at Price Edwards & Company/TCN Worldwide in Oklahoma City represented Winfield Sooner Court, LLC (buyer) and Living Investments Building LLC (seller).
7. **\$8,153,929 | 45,495 SF | Retail Sale** – Tom McDowell & Raymond Duchek at Norris & Stevens, Inc./TCN Worldwide in Portland represented NIC Orchards LLC & ARI Orchards LLC (buyer) and LS Capital (seller).
8. **\$7,725,000 | 48,200 SF | Industrial/Self Storage Sale** – Monty Spencer at Mid-Atlantic Commercial/TCN Worldwide in Yorktown represented the buyer, Prime Group Holdings.
9. **\$7,650,000 | 282 Units | Self Storage/ Multifamily Sale** – Chuck Heller & Drew Bobincheck at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the seller, Pfautz Rentals LP.
10. **\$7,625,000 | 36,000 SF | Retail Lease** – Giorgio Vasilis at Sitar Realty Company/TCN Worldwide in New Jersey represented the landlord, AAM Mills, LLC to LA Fitness.

Top Five TCN Worldwide Office Deals

1. **\$328,440,000 | 276,000 SF | Office Lease** – Jesse Rubens, Rick Doolittle & James Tamborlone at MHP Real Estate Services/TCN Worldwide in NYC represented MHP Real Estate Services at 180 Maiden Lane in a 20-year lease to NYC's Department of Investigation.
2. **\$6,467,850 | 28,746 SF | Office Lease** – John Millner & Ryan Moen at Bradford Allen Realty/TCN Worldwide in Chicago represented the landlord, Indevor Development LLC.
3. **\$5,604,680 | 9,188 SF | Office Lease** – Matt Alexander & John Skallae at Bradford Allen Realty/TCN Worldwide in Chicago represented the tenant, Vapiano's (VAP MIRACLE MILE).
4. **\$4,400,000 | 194,684 SF | Office Sale** – David Wagner & William Nice at Hanna Commercial/TCN Worldwide in Cleveland represented Alto Partners.
5. **\$4,356,450 | 23,701 SF | Office Sale** – Zak Kottler at Levrose Real Estate/TCN Worldwide in Phoenix represented both parties.

Top Five TCN Worldwide Retail Deals

1. **\$12,500,000 | 82,099 SF | Retail Sale** – Trent McCullough at Levrose Real Estate/TCN Worldwide in Phoenix represented the buyer, Deerwood Retail Opportunities Arizona, LLC.
2. **\$12,500,000 | 15,000 SF | Retail Lease** – Esther Zar at MHP Real Estate Services/TCN Worldwide in NYC represented Poster Museum, as the tenant, to secure their first space in Manhattan.
3. **\$9,100,000 | 350,000 SF | Retail/Office Sale** – David Wagner & William Nice at Hanna Commercial/TCN Worldwide in Cleveland represented the seller, JHB Hotel/Mark Dottore, Receiver.
4. **\$8,153,929 | 45,495 SF | Retail Sale** – Tom McDowell & Raymond Duchek at Norris & Stevens, Inc./TCN Worldwide in Portland represented NIC Orchards LLC & ARI Orchards LLC (buyer) and LS Capital (seller).
5. **\$7,625,000 | 36,000 SF | Retail Lease** – Giorgio Vasilis at Sitar Realty Company/TCN Worldwide in New Jersey represented the landlord, AAM Mills, LLC to LA Fitness.

Top Five TCN Worldwide Industrial Deals

1. **\$35,000,000 | Industrial Sale** – Jon Mook and Casey Stuart at Barclay Street Real Estate/TCN Worldwide in Calgary represented the seller, Enerflex Ltd.
2. **\$7,725,000 | 48,200 SF | Industrial/Self Storage Sale** – Monty Spencer at Mid-Atlantic Commercial/TCN Worldwide in Yorktown represented the buyer, Prime Group Holdings.
3. **\$7,650,000 | 282 Units | Self Storage/Multifamily Sale** – Chuck Heller & Drew Bobincheck at Landmark Commercial Realty, Inc./TCN Worldwide in Harrisburg represented the seller, Pfautz Rentals LP.
4. **\$5,750,000 | 75,072 SF | Industrial Sale** – Phil Reiff & Phil Reiff Sr. at PW Commercial Real Estate/TCN Worldwide in Chicago represented the seller, K2 Development LLC.
5. **\$4,082,500 | 110,000 SF | Industrial Sale** – David Stover & Toni Visconsi at Hanna Commercial/TCN Worldwide in Cleveland represented the seller, PAI Cleveland.