

Thom Hubard, CCIM

Senior Vice President

Professional Biography

Thom Hubard is Senior Vice President and has been with Poe & Cronk since the firm was started in 1987. Thom's primary area of expertise is the sales and leasing of office and retail, site selection, land and investment property in a territory that covers Western Virginia and the Roanoke and New River Valleys.Recently, Thom has worked with such clients as Advance Auto Parts, Principal Financial Group, and SunTrust Bank. He began his real estate career in the Trust Department of Colonial American National Bank, where he was involved with overseeing all aspects of the management and disposal of Trust Real Estate Properties. Thom served as the Veterans Administration Management Broker for Roanoke and the surrounding area for all Veterans Administration foreclosed properties from 1985 through 2004. This involved managing these properties until they were sold. Thom inspected the properties and completed marketing valuations to determine sales prices. He was overseer of...

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200+ MARKETS
75 OFFICES
1,500+ PROFESSIONALS
190,000,000+ SF UNDER MGMT
\$47.3 BILLION+ TRANSACTIONS

Contact

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