



Richard Wellford, CCIM, CPM

Vice President

Professional Biography

Richard M. Wellford brings 32 years of commercial real estate experience to Poe & Cronk. He has worked actively in 11 states as a broker, consultant, asset manager, property manager, and investor. He specializes in healthcare properties and corporate real estate services. For the more modest investor, Richard offers expertise in both land development and multi-family rehab projects.

Mr. Wellford is the former Associate Vice President and East Regional Manager of Healthcare Realty Services (HR:NYSE) where he was responsible for the management of over 3.4 million square feet of medical and healthcare-related properties. He continues to provide valuable advisory services to hospitals and physician partnerships throughout the eastern United States. He volunteers as a board member for the Health Planning Agency of Southwest Virginia - HPSWV.

Prior to 1997, Mr. Wellford was associated with Wilmette Real Estate, Inc. where he was involved in the...

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Contact

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