



## Mark Woods

Chief Operating Officer

### Professional Biography

Mark joined Signature Associates in 2005 and has 30 years of management and corporate real estate experience. Prior to joining Signature Associates, Mark served as the Managing Director of Cushman & Wakefield's Detroit office. As a member of the leadership team of Cushman, he served as an industry expert for the automotive sector and account leader for all Michigan based corporate accounts. Mark managed all brokerage, asset management, market research, capital markets and client solutions activities out of the Detroit office.

Mark's corporate real estate experience comes from more than 10 years as Vice President of Ford Motor Company's real estate subsidiary, Ford Land. Globally, his oversight included transaction and portfolio management of the company's real estate holdings throughout North and South America, Europe and Asia Pacific.

Ford Land's portfolio of 5.5 million square feet included office, retail, industrial and hospitality properties and Mark was responsible for annual leasing activity exceeding 700,000 square feet of office and hi-tech space with aggregate lease values in excess of \$50 million.

### Affiliations & Education

- Bachelors of Arts, University of Michigan
- Past President, Commercial Board of Realtors (CBOR)
- Board of counsel advisors, Michigan Economic Development (MEDC)
- Past Chairman, Detroit PAL
- Member, Oakland Hills Country Club

### Contact

Mark Woods  
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(248) 359-3806

[mwoods@signatureassociates.com](mailto:mwoods@signatureassociates.com)

Signature Associates - Southfield (main office)  
Detroit, Michigan

**200+** MARKETS

**75** OFFICES

**1,500+** PROFESSIONALS

**190,000,000+** SF UNDER MGMT

**\$47.3 BILLION+** TRANSACTIONS

