



## Larry Shirer

Broker

### Professional Biography

#### EDUCATION

I earned an MBA from the HARVARD BUSINESS SCHOOL and a BBA from OHIO UNIVERSITY. Regular reading, along with commercial real estate and business skills seminars, have helped me stay current. I also taught Corporate Finance and Business Strategy courses at the university level.

#### WORK EXPERIENCE

I have participated in multiple commercial/industrial real estate and merger/acquisition transactions, both as a principal and as a facilitator. Alternatively representing both buyer and seller interests in real estate transactions has helped me appreciate what is required to bring conflicting points of view to successful resolution.

Before commercial real estate, I was a Management Consultant, guiding owners of medium sized and small businesses to improve the performance of their organizations. The skills in human relations, problem solving, planning, and producing results, that I honed and taught, have been directly transferrable to...

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### Contact

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