

# Kathy Killion

Broker

## Professional Biography

Commercial Real Estate Professional with over 20 years experience.

Evaluated over 1,000 commercial properties for purposes of acquisition, disposition, joint ventures, asset monitoring, and re-positioning. Property types consisted of office, retail, multi-family, industrial, and mixed use.

Experience includes negotiating purchase, lease, and loan transactions. Negotiated 100+ purchase and lease transactions. Negotiated loans, coordinated the loan process, and successfully closed 40+ commercial loans totaling \$800+ million.

Conducted feasibility/market analysis including extensive rent surveys. Reviewed leases and operating statements in order to project future operating results. Reviewed architectural plans and construction budgets.

Over 10 years of commercial real estate valuation experience.

Licensed Real Estate Sales Associate Virginia and Washington DC.

Member of TCN Worldwide, (The Commercial Network).

### SERVICE SPECIALIZATION:

- Leasing, Sales, Investments
- Office, Retail,...

To see full bio, visit [www.tcnworldwide.com/directory/read/333/](http://www.tcnworldwide.com/directory/read/333/)

## Contact

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