



## Joseph J. Martanovic

Broker

### Professional Biography

Joseph began his career with Ostendorf-Morris as vice president of commercial leasing and property management. In 1982 he entered the Industrial Brokerage Department as an industrial/investment broker and in 1994 was promoted to Vice President of Sales. Joseph was promoted to Head of the Industrial Brokerage Group in 2013.

**AREAS OF SPECIALIZATION** Industrial Brokerage, Acquisitions/Dispositions, Build-to-Suits, Client Representation, Investment Sales, Consulting

**PROFESSIONAL ACCOMPLISHMENTS** Joseph is a dominant member of the industrial brokerage community, assisting clients in all aspects of acquisitions, dispositions, build-to-suit transactions, negotiations and consulting. Among the many companies he has done work with are Amana, Aquatech, AT&T, Goodyear Tire & Rubber, Edgepark Surgical, Banks Baldwin, Bostik, Carson Pirie Scott, Duke Realty, DuPont, Quaker State Oil, Hodel-Natco, Holcombe Educational Materials, Lake Business Products, Metro...

To see full bio, visit [www.tcnworldwide.com/directory/read/282/](http://www.tcnworldwide.com/directory/read/282/)

### Contact

Joseph J. Martanovic  
Broker

216-861-5434

[josephmartanovic@hannacre.com](mailto:josephmartanovic@hannacre.com)

Hanna Commercial Real Estate - Cleveland  
Cleveland, Ohio

**200+** MARKETS

**75** OFFICES

**1,500+** PROFESSIONALS

**190,000,000+** SF UNDER MGMT

**\$47.3 BILLION+** TRANSACTIONS