



Jon Butt

Managing Broker, East Region Vice President

Professional Biography

About

Innovative Managing Broker licensed in North Carolina, Maryland, DC and Virginia with proven track record of success. Over 30 years of experience in both Commercial and Residential sectors. Drives the overall regional and business strategy for the Long & Foster Commercial Division fusing public relations skills with industry-rich knowledge to recruit, train and educate new licensees and experienced agents. Directly oversees brokerage operations to champion the delivery of best-in-class service for the firm's clients. Successfully leads and mentors high-performance teams representing business and property owners with leasing, purchasing and selling commercial real estate properties. Facilitates dynamic turnaround in low performing organizations. Highly skilled in every aspect of real estate: residential, land development, zoning issues, construction and commercial. Specialties: Negotiation, commercial leasing and selling, development, building and...

To see full bio, visit www.tcnworldwide.com/directory/read/547/

Contact

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Long & Foster Commercial
Vienna, Virginia

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75 OFFICES

1,500+ PROFESSIONALS

190,000,000+ SF UNDER MGMT

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