



Jeff SearcyAssociate Broker

Professional Biography

Jeff Searcy joined Richard Bowers & Company in 2010 bringing with him over fifteen years of commercial real estate experience. Prior to joining the company, Jeff worked in Southern California where he represented numerous clients in facilitating the sale, acquisition or development of market rate, affordable or senior multi-family apartment communities. Jeff has successfully brokered on behalf of his clients over \$140MM in real estate sales, purchases, preferred equity and recapitalization transactions.

Qualifications:

- Jeff currently holds an active broker license in the state of Georgia and California.
- Possess general knowledge of principals and practices of commercial real estate brokerage, management, and development.
- Demonstrated ability to source, analyze, interpret, negotiate, and close real estate transactions.
- Experience using spreadsheet financial modeling software to market, acquire, and sell real estate.
- Performs independently and is able to successfully execute tasks with minimal supervision and oversight.
- Proven ability to facilitate real estate transactions between landlord and tenant, property owner and investor, developer and city officials, the greater broker community, and with own management and staff.

Real Estate Experience:

Director of Multi-Family Investments & Development Keller...

To see full bio, visit www.tcnworldwide.com/directory/read/665/

200+ MARKETS
75 OFFICES
1,500+ PROFESSIONALS
190,000,000+ SF UNDER MGMT
\$47.3 BILLION+ TRANSACTIONS

Contact

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