



## Gregory West

Broker

### Professional Biography

Greg West is a consistent top performer. He started with Ostendorf-Morris, now Hanna Commercial, in 2001 as a broker to assist both local and national companies with their real estate needs. As a real estate owner and investor himself, Greg understands both the challenges and opportunities facing clients in the sale and leasing of office buildings, tenant/landlord relations and build-to-suit assignments. Greg has a reputation as a good listener who offers out-of-the-box solutions. Greg's clients hire him for his honesty, work ethic and persistence in working until the deal is done. Greg has completed more than 400 transactions with over 3 million SF totaling more than \$200 million dollars in lease/sale values.

AREAS OF SPECIALIZATION Business Development and Implementation Medical/General Office Space Lake County/CBD/Eastern Suburbs

ACCOMPLISHMENTS / AWARDS Top Producer - 2005, 2007, 2011, 2012, 2013, 2015

AFFILIATIONS &...

To see full bio, visit [www.tcnworldwide.com/directory/read/323/](http://www.tcnworldwide.com/directory/read/323/)

### Contact

Gregory West  
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216-861-5379

[gregorywest@hannacre.com](mailto:gregorywest@hannacre.com)

Hanna Commercial Real Estate - Cleveland  
Cleveland, Ohio

200+ MARKETS

75 OFFICES

1,500+ PROFESSIONALS

190,000,000+ SF UNDER MGMT

\$47.3 BILLION+ TRANSACTIONS