



Len Shannon, CCIM, CPM

Principal

Professional Biography

With more than 28 years of experience in assembling groups to buy investment properties, Len Shannon brings a unique skill set for delivering real estate solutions. His passion is unlocking value through property repositioning, aggressive leasing, and proficient property management. Len loves helping families achieve their real estate investment goals.

He is a past president of the Alabama Chapter of Certified Commercial Investment Members (CCIM) Chapter, as well as past president of the Birmingham Commercial Realtors Council, and he has served on the national CCIM board as Regional Vice President. He was named a Top Producer in 2005, 2007 and 2014 in the Development Division of the Birmingham Association of Realtors' Commercial Million Dollar Sales Club, as well as a Top Producer in 2008, 2010 and 2012 in the Investment Division. He is a Life Member of the Commercial Million Dollar Sales Club.

Len is also author of The Land Book: Avoiding...

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Contact

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Shannon Waltchack, LLC
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200+ MARKETS

75 OFFICES

1,500+ PROFESSIONALS

190,000,000+ SF UNDER MGMT

\$47.3 BILLION+ TRANSACTIONS