



Derek WaltchackPrincipal

Professional Biography

As urban revitalization thrives in Birmingham, Derek's leadership stands out as prominent force. He put his initial stamp on downtown Birmingham in 2010 with commercial development near the city's new Railroad Park, spearheading a \$4.5 million renovation that transformed a 100-year-old warehouse into a cutting-edge business center known as Railroad Square. In May of 2013, Shannon Waltchack launched yet another progressive move, Birmingham's first crowd-sourced development. By popular vote, the development is now known as The Stockyard @ Railroad Park and includes commercial space using shipping containers, another first in Birmingham. A recent article in The New York Times lauded the progress in downtown Birmingham, featuring Derek as a key player.

In 1998, Derek was recognized as a Top Producer among all commercial agents in the city, achieving a level of \$20 million in transactions, the youngest agent ever to have received this award. In...

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